



Parker Hannifin Corporation
 Cylinder/Hydraulics/Marketing
 500 S Wolf Rd
 Des Plaines, IL 60016

Office 847 298 2400
 Fax 800 892 1008

CYLINDER DISTRIBUTORS

July 6, 2016

SUBJECT: CYLINDER DIVISION FORMAL QUOTES

Cylinder Division's MSS Integration of the Mobile Cylinder Division was completed the week of June 27, 2016. At that time, the Cylinder Division's Formal Quotes were re-indexed, meaning that all line items on quotes are now listed in numeric and then alpha order.

If a quote expired on June 30, 2016 and you received a revised quote since June 27, 2016 with a new expiration date of January 15, 2017, the line items may be in a different order.

Our IT Department is aware of the issues this may cause, so they are going to put the quotes back to their original state. This may take a few days. Once complete, the revised quotes that were sent between June 27, 2016 and when the fix is completed will be emailed again.

Please make sure you always enter orders or relay information to any personnel in your company by Quote Number, Quantity and Part Number. Please do not reference a line item on quote as they may be in a different sequence and we want to ensure you are ordering the correct product.

Please feel free to contact me if you have any concerns or questions.

Cathy Laskero
 Parker Hannifin Cylinder Division
 Division Quote/Tech Manager
 Cathy.Laskero@parker.com



QUOTATION

CUSTOMER'S ORIGINAL COPY

Parker Hannifin Corporation

CYLINDER DIV
 500 S WOLF RD
 DES PLAINES, IL 60016

PHONE 847-298-2400
 FAX 847-294-2655

WHEN ORDERING PLEASE REFER TO THIS NUMBER
QUOTATION NO. UA16053889

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DATE: 07/06/16 REV 0000

TERMS: 1%, 10TH & 25TH, NET 30 DAY

F.O.B.: GOODLAND

REFERENCE:

INQUIRY DATE:

EFFECTIVE DATE: 05/31/16

TO: [ABC Customer
 123 Main Street,
 Anytown USA 12345]

ATTENTION:

ITEM	QUANTITY	PARKER PART NO. / CUSTOMER PART NO.	UNIT PRICE	DISC	NET PRICE
10	2.00	1R000142118 14.00R3HLTS33A6.750			